

**Subject:** July 2006 Newsletter  
**Date:** Thursday, August 24, 2006 11:03 AM  
**From:** Bob Thornton <exportsubsidy@sbcglobal.net>  
**Conversation:** July 2006 Newsletter

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July, 2006

From: R. J. Thornton, CPA

## **Exporter Subsidy Services NewsLetter**

**IC-DISC: Interest Charge Domestic International Sales Corporation**

**CPAs Firms: Why Outsource IC-DISC Services?**

### **Top Ten Reasons**

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- 1) May not be perceived as a Career Path for younger CPAs.**
- 2) Few firms specialize in Niche services for Exporters.**
- 3) Is there residual value in learning a 35 year old Tax Law?**
- 4) Complete turnkey services including Timely Formations, Delaware Compliance Services, DISC Election, Commission Agreements, Stock Transfer Services, Monthly NewsLetter, Free Consultations.**
- 5) Non competitive environment. We are, arguably, the only truly independent Company in the US offering this service, and no other service, to your clients. We have a history of offering comparable services to 500 FSCs from 1984 thru 2001.**
- 6) We are simply cheap and plan to stay that way. We have one fee structure, regardless of size, and we can work for you, or with you in servicing your clients.**
- 7) Through our NewsLetters we try to bring you timely ideas on current and possible future uses for IC-DISCs. While the current value of an IC-DISC relates primarily to the Dividend Benefit thru 2010, you'll find that an IC-DISC is not a one trick pony. Since the DISC concept is an act of law not requiring a "business purpose", many use it as a planning structure to distribute tax deductible commissions to Parents, Children in**

**College, Bonuses to Executives and many other related purposes.**

**8) Future Planning:**

**As we approach 2010 the possibility exists, that Roth IRAs may be seen as popular shareholders! In essence, this vehicle, long dormant, may find its way into the mainstream of tax planning for closely held Exporters.**

**9) Because you can, since we are able and available.**

**10) Just do it, call 800-243-1372 .**

Our WEB site is at <<http://www.ExportSubsidy.com>>

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